(Company Number : 6627-X) (Incorporated in Malaysia)

# CONDENSED FINANCIAL STATEMENTS UNAUDITED STATEMENTS OF FINANCIAL POSITION AS AT 30 JUNE 2016

		Gro	oup	Company			
		30 June	31 March	30 June	31 March		
		2016	2016	2016	2016		
	Note	RM'000	RM'000	RM'000	RM'000		
ASSETS							
Cash and short-term funds		4,457,081	4,943,700	58,222	56,837		
Deposits and placements with banks							
and other financial institutions		200,019	195,865	-	-		
Balances due from clients and brokers	A13	106,629	104,659	-	-		
Financial assets held-for-trading	A14	156,578	132,229	-	-		
Financial investments available-for-sale	A15	8,062,156	8,565,696	-	-		
Financial investments held-to-maturity	A16	1,131,339	1,129,307	-	-		
Derivative financial assets	B10	97,041	133,651	-	-		
Loans, advances and financing	A17	38,135,549	38,410,724	-	-		
Other assets	A18	127,699	102,690	5,870	905		
Tax recoverable		24,580	36,492	-	-		
Statutory deposits		1,521,808	1,410,928	- 1 770 724	- 1 701 570		
Investment in subsidiaries Investment in joint venture		- 716	721	1,779,724	1,781,579		
Property, plant and equipment		82,382	731 86,750	131 313	165 323		
Deferred tax assets		9,656	10,639	367	435		
Intangible assets		362,774	362,982	-	433		
TOTAL ASSETS		54,476,007		1,844,627	1,840,244		
TOTAL ASSETS		54,476,007	55,627,043	1,044,027	1,040,244		
LIABILITIES AND EQUITY							
Deposits from customers	B9(a), A19	44,920,149	46,024,939	_	_		
Deposits and placements of banks	Do(a), 7(10	44,020,140	10,02 1,000				
and other financial institutions	B9(b), A20	1,702,355	1,157,250	_	_		
Balances due to clients and brokers	A21	80,000	77,246	_	_		
Derivative financial liabilities	B10	197,014	279,541	_	-		
Amount due to Cagamas Berhad		502,728	502,725	-	-		
Other liabilities	A22	934,573	882,054	2,970	2,623		
Provision for taxation		392	322	347	271		
Provision for zakat		115	123	-	-		
Deferred tax liabilities		31,551	15,617	-	-		
Other borrowings	B9(c)	5,011	5,071	-	-		
Subordinated obligations	B9(d)	1,208,728	1,840,147	-	-		
TOTAL LIABILITIES		49,582,616	50,785,035	3,317	2,894		
Share capital		1,548,106	1,548,106	1,548,106	1,548,106		
Reserves		3,421,028	3,373,799	368,947	369,141		
Shares held for Employees' Share Scheme		(75,743)	(79,897)	(75,743)	(79,897)		
CAPITAL AND RESERVES ATTRIBUTABLE							
TO OWNERS OF THE PARENT		4,893,391	4,842,008	1,841,310	1,837,350		
TOTAL LIABILITIES AND EQUITY		54,476,007	55,627,043	1,844,627	1,840,244		
COMMITMENTS AND CONTINGENCIES	A30	25,542,475	21,832,427	<u> </u>	-		
Net assets per share attributable to owners							
of the parent (RM)*		3.16	3.13	1.19	1.19		

<sup>\*</sup> The net assets per share attributable to owners of the parent is computed as total equity divided by total number of ordinary shares in circulation.

(The Condensed Statements of Financial Position should be read in conjunction with the audited Annual Financial Statements for the financial year ended 31 March 2016)

(Company Number : 6627-X) (Incorporated in Malaysia)

# CONDENSED FINANCIAL STATEMENTS UNAUDITED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME FOR THE FIRST FINANCIAL QUARTER ENDED 30 JUNE 2016

		1st Quarter	Ended	Three Months Ended		
		30 June	30 June	30 June	30 June	
		2016	2015	2016	2015	
Group	Note	RM'000	RM'000	RM'000	RM'000	
Interest income	A23	474 044	462 765	474.044	463,765	
		474,941	463,765	474,941		
Interest expense	A24	(262,828)	(255,999)	(262,828)	(255,999)	
Net interest income	405	212,113	207,766	212,113	207,766	
Net income from Islamic banking business	A25 _	67,335	58,552	67,335	58,552	
Fee and commission income	Г	279,448 74,189	266,318 70,436	279,448 74,189	266,318 70,436	
Fee and commission expense		(24,803)	(27,789)	(24,803)	(27,789)	
Investment income		35,755	24,264	35,755	24,264	
Other income	L	(775)	11,118	(775)	11,118	
Other operating income	A26 _	84,366	78,029	84,366	78,029	
Net income	4.07	363,814	344,347	363,814	344,347	
Other operating expenses	A27	(169,076)	(167,350)	(169,076)	(167,350)	
Operating profit before allowance		194,738	176,997	194,738	176,997	
Allowance for losses on loans, advances	4.00	(40.40=)	(47.444)	(40.407)	(47.444)	
and financing and other receivables	A28	(18,137)	(17,114)	(18,137)	(17,114)	
(Allowance for)/write-back of impairment	_	(1,208)	676	(1,208)	676	
Operating profit after allowance		175,393	160,559	175,393	160,559	
Share of profit of equity-accounted,						
net of tax joint venture	_	19	103	19	103	
Profit before taxation		175,412	160,662	175,412	160,662	
Taxation	B5	(42,938)	(38,732)	(42,938)	(38,732)	
Net profit for the financial period	_	132,474	121,930	132,474	121,930	
Other comprehensive income/(expense):						
Items that may be reclassified subsequently						
to profit or loss:						
Revaluation reserve on financial investments						
available-for-sale						
<ul> <li>Net gain/(loss) from change in fair value</li> </ul>		21,729	(965)	21,729	(965)	
<ul> <li>Realised gain transferred to statement</li> </ul>						
of income on disposal and impairment		(849)	(1,318)	(849)	(1,318)	
<ul> <li>Transfer (to)/from deferred tax</li> </ul>	_	(5,011)	548	(5,011)	548	
Other comprehensive income/(expense), net of tax		15,869	(1,735)	15,869	(1,735)	
Total comprehensive income for the financial period		148,343	120,195	148,343	120,195	
Net profit for the financial period attributable to:	-	140,040	120,100	140,040	120,100	
Owners of the parent		132,474	121,930	132,474	121,930	
Total comprehensive income attributable to:	=	132,717	121,330	132,717	121,900	
		140 242	120 105	440.040	100 105	
Owners of the parent	-	148,343	120,195	148,343	120,195	
Earnings per share attributable to						
owners of the parent:	D44(-)	0.7	0.0	0.7	0.0	
- Basic (sen)	B14(a)	8.7	8.0	8.7	8.0	
- Diluted (sen)	B14(b)	8.7	8.0	8.7	8.0	

(Company Number : 6627-X) (Incorporated in Malaysia)

# CONDENSED FINANCIAL STATEMENTS UNAUDITED STATEMENT OF COMPREHENSIVE INCOME FOR THE FIRST FINANCIAL QUARTER ENDED 30 JUNE 2016

		1st Quarter Ended Three Months End				
		30 June	30 June	30 June	30 June	
		2016	2015	2016	2015	
Company	Note	RM'000	RM'000	RM'000	RM'000	
Interest income	A23	571	697	571	697	
Other operating income	A26	101,456	68,067	101,456	68,067	
		102,027	68,764	102,027	68,764	
Other operating expenses	A27	(756)	(816)	(756)	(816)	
Profit before taxation		101,271	67,948	101,271	67,948	
Taxation	B5	(351)	(194)	(351)	(194)	
Net profit for the financial period		100,920	67,754	100,920	67,754	

(Company Number : 6627-X) (Incorporated in Malaysia)

# CONDENSED FINANCIAL STATEMENTS UNAUDITED CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY FOR THE FIRST FINANCIAL QUARTER ENDED 30 JUNE 2016

	<b>←</b>	Attributable to Owners of the Paren								
Crown	Share <u>Capital</u> RM'000	Share Premium RM'000	Statutory Reserves RM'000	Capital Reserves RM'000	Revaluation Reserves RM'000	Regulatory Reserves RM'000	Employees' Share Scheme ("ESS") Reserves RM'000	Shares held for ESS RM'000	Retained Profits RM'000	Total Equity RM'000
Group	KIVI UUU	KIVI UUU	KIVI UUU	KIVI UUU	KIVI UUU	KIVI UUU	KIVI UUU	KIVI UUU	KIVI UUU	KIVI UUU
30 June 2016										
At 1 April 2016	1,548,106	304,289	957,981	7,013	114,786	157,174	11,516	(79,897)	1,821,040	4,842,008
Net profit for the financial period	-	-	-	-	-	-	-	-	132,474	132,474
Other comprehensive income	-	-	-	-	15,869	-	-	-	-	15,869
Total comprehensive income										
for the financial period	-	-	-	-	15,869	-	-	-	132,474	148,343
Transfer to reserves	-	-	(301)	-	-	1,841	-	-	(1,540)	-
Share-based payment under ESS	-	-	-	-	-	-	1,024	-	-	1,024
Dividends paid to shareholders	-	-	-	-	-	-	-	-	(99,155)	(99,155)
ESS shares grant vested to:										
- employees of subsidiaries	-	-	-	-	-	-	(2,853)	2,853	-	-
- employees of joint venture	-	-	-	-	-	-	-	73	-	73
- own employees	-	-	-	-	-	-	(102)	102	-	-
ESS shares option exercised by:										
- employees of subsidiaries	-	-	-	-	-	-	(28)	28	-	-
Proceeds from share option exercised	-	-	-	-	-	-	-	1,098	-	1,098
Transfer of ESS shares purchase price										
difference on shares vested	-	-	-	-	-	-	(848)	-	848	-
At 30 June 2016	1,548,106	304,289	957,680	7,013	130,655	159,015	8,709	(75,743)	1,853,667	4,893,391
30 June 2015										
At 1 April 2015	1,548,106	304,289	827,627	7,013	78,232	-	11,944	(86,721)	1,804,615	4,495,105
Net profit for the financial period	-	-	-	-	-	-	-	-	121,930	121,930
Other comprehensive expense	_	-	-	-	(1,735)	-	-	-	-	(1,735)
Total comprehensive expense for					, ,					, , , , ,
the financial period	_	_	_	_	(1,735)	_	_	_	121,930	120,195
Share-based payment under ESS	_	_	_	_	(.,. 55)	_	2,200	_	-	2,200
Dividends paid to shareholders	<u>-</u>	_	_	_	_	_	-,	_	(97,503)	(97,503)
ESS shares grant vested to:									(==,===)	(,)
- employees of subsidiaries	_	_	_	_	_	_	(2,025)	2,025	_	_
- own employees	_	_	_	_	_	_	(68)	68	_	_
ESS shares option exercised by:							(00)	00		
- employees of subsidiaries	_	_	_	_	_	_	(66)	66	_	_
Proceeds from share option exercised	-	-	-	-	-	-	(00)	804	_	804
Transfer of ESS shares purchase price	_		-	_	_	_	-		_	004
difference on shares vested	_	_	_	_	_	_	(661)	_	661	_
At 30 June 2015	1,548,106	304,289	827,627	7,013	76,497		11,324	(83,758)	1,829,703	4,520,801
/ 11 00 June 2010	1,540,100	JUT,2UJ	021,021	7,013	10,731		11,024	(00,700)	1,023,103	7,020,001

(Company Number : 6627-X) (Incorporated in Malaysia)

# CONDENSED FINANCIAL STATEMENTS UNAUDITED STATEMENT OF CHANGES IN EQUITY FOR THE FIRST FINANCIAL QUARTER ENDED 30 JUNE 2016

	<del></del>	Non-Distrib	utable ———	$\longrightarrow$	<distributable></distributable>	
			Employees' Share Scheme	Shares		
	Share	Share	("ESS")	held for	Retained	Total
	Capital	Premium	Reserves	ESS	Profits	Equity
Company	RM'000	RM'000	RM'000	RM'000	RM'000	RM'000
30 June 2016						
At 1 April 2016	1,548,106	304,289	11,516	(79,897)	53,336	1,837,350
Net profit for the financial period	-	-	-	-	100,920	100,920
Share-based payment under ESS	-	-	1,024	-	· -	1,024
Dividends paid to shareholders	-	-	-	-	(99,155)	(99,155)
ESS recharge amount received from:						
- employees of subsidiaries	-	-	=	2,853	=	2,853
- employees of joint venture	-	-	-	73	-	73
ESS shares grant vested to:						
- employees of subsidiaries	-	-	(2,853)	-	-	(2,853)
- own employees	-	=	(102)	102	-	=
ESS shares option exercised by:						
- employees of subsidiaries	-	-	(28)	28	=	-
Proceeds from share option exercised	-	-	-	1,098	-	1,098
Transfer of ESS shares purchase price			<b>()</b>			
difference on shares vested	<del></del>	-	(848)	-	848	
At 30 June 2016	1,548,106	304,289	8,709	(75,743)	55,949	1,841,310
30 June 2015						
At 1 April 2015	1,548,106	304,289	11,944	(86,721)	78,150	1,855,768
Net profit for the financial period	-	-		(00,721)	67,754	67,754
Share-based payment under ESS	<u>-</u>	_	2,200	_	-	2,200
Dividends paid to shareholders	<del>-</del>	_	-,	_	(97,503)	(97,503)
ESS recharge amount received from:					(01,000)	(31,333)
- employees of subsidiaries	-	-	-	2,025	-	2,025
ESS shares grant vested to:				•		,
- employees of subsidiaries	-	-	(2,025)	-	-	(2,025)
- own employees	-	-	(68)	68	=	-
ESS shares option exercised by:			` ,			
- employees of subsidiaries	-	-	(66)	66	-	-
Proceeds from share option exercised	-	-	-	804	-	804
Transfer of ESS shares purchase price						
difference on shares vested			(661)	<u> </u>	661	
At 30 June 2015	1,548,106	304,289	11,324	(83,758)	49,062	1,829,023

(Company Number : 6627-X) (Incorporated in Malaysia)

# CONDENSED FINANCIAL STATEMENTS UNAUDITED CONSOLIDATED STATEMENTS OF CASH FLOWS FOR THE FIRST FINANCIAL QUARTER ENDED 30 JUNE 2016

	30 June 2016	30 June 2015
Group	RM'000	RM'000
CASH FLOWS FROM OPERATING ACTIVITIES		
Profit before taxation	175,412	160,662
Adjustments for:		
Accretion of discount less amortisation of premium of	(40.500)	(40.544)
financial investments	(18,590)	(16,514)
Allowance for losses on loans, advances and financing Allowance for other receivables	20,239 758	21,630 919
Amortisation of computer software	5,520	5,167
Computer software written off	5,520 56	3,10 <i>1</i>
Depreciation of property, plant and equipment	5,577	5,831
Deferral cash awards under long term incentive	503	-
Dividends from financial investments available-for-sale	(2,496)	(2,761)
Interest expense on subordinated obligations	17,618	7,314
Interest expense on other borrowings	59	-
Interest income from financial investments held-to-maturity	(6,642)	(6,711)
Interest income from financial investments available-for-sale	(60,730)	(75,753)
Interest income from financial assets held-for-trading	(1,407)	(819)
Impairment on goodwill	1,208	-
Loss on disposal of property, plant and equipment	-	12
Net (gain)/loss from sale of financial assets held-for-trading	(1,601)	558
Net gain from sale of financial investments available-for-sale	(394)	(1,318)
Net write-back of financial investments held-to-maturity	-	(466)
Net write-back of financial investments available-for-sale	-	(210)
Property, plant and equipment written off	37	69
Share options/grants under ESS	1,058	2,166
Share of results of joint venture	(19) 970	(103) (101)
Unrealised loss/(gain) on revaluation of financial assets held-for-trading Unrealised (gain)/loss on revaluation of derivative financial instruments	970 (44,170)	46,166
Unrealised gain arising from financial liabilities designated at fair value	(3,676)	(3,160)
Operating profit before working capital changes	89,290	142,578
Changes in working capital:	55,255	,
Amount due to Cagamas Berhad	3	(256)
Balances due to clients and brokers	784	5,770
Bills and acceptances payable	-	(767,209)
Deposits and placements of banks and other financial institutions	545,105	618,874
Deposits and placements with banks and other financial institutions	(4,154)	113,454
Deposits from customers	(1,102,861)	(699,112)
Financial assets held-for-trading	(23,553)	(86,377)
Loans, advances and financing	254,936	(440,018)
Other assets	(25,759)	(25,499)
Other liabilities	52,016	(33,886)
Statutory deposits	(110,880)	(77,220)
Cash used in operations	(325,073)	(1,248,901)
Taxes paid Zakat paid	(19,052) (7)	(49,040)
Net cash used in operating activities	(344,132)	(1,297,943)
Not easily used in operating activities	(374,132)	(1,231,343)

(Company Number : 6627-X) (Incorporated in Malaysia)

# CONDENSED FINANCIAL STATEMENTS UNAUDITED CONSOLIDATED STATEMENTS OF CASH FLOWS FOR THE FIRST FINANCIAL QUARTER ENDED 30 JUNE 2016 (contd.)

Ones.	30 June 2016	30 June 2015
Group	RM'000	RM'000
CASH FLOWS FROM INVESTING ACTIVITIES		
Dividends received from financial investments available-for-sale	2,496	2,761
ESS recharge amount received from joint venture for share grants	73	-
Interest received from financial investments held-to-maturity	5,979	6,711
Interest received from financial investments available-for-sale	69,696	75,753
Interest received from financial assets held-for-trading	1,407	819
Purchase of computer software	(6,576)	(8,303)
Purchase of property, plant and equipment	(1,253)	(3,640)
Proceeds from disposal of property, plant and equipment	-	49
Proceeds from redemption/disposal of financial investments		
held-to-maturity (net of purchase)	18,078	15,326
Proceeds from redemption/disposal of financial investments		
available-for-sale (net of purchase)	514,826	266,609
Net cash generated from investing activities	604,726	356,085
CARL EL CIVO ED ON FINANCINO ACTIVITIES		
CASH FLOWS FROM FINANCING ACTIVITIES	(00.455)	(07.500)
Dividends paid to shareholders of the company	(99,155)	(97,503)
Interest paid on other borrowings	(119)	(4.4.400)
Interest paid on subordinated obligations	(49,037)	(14,420)
Proceeds from ESS exercised by employees/joint venture	1,098	804
Redemption on subordinated notes	(600,000)	(444,440)
Net cash used in financing activities	(747,213)	(111,119)
NET CHANGE IN CASH AND CASH EQUIVALENTS	(486,619)	(1,052,977)
CASH AND CASH EQUIVALENTS AT BEGINNING OF FINANCIAL PERIOD	4,943,700	2,696,183
CASH AND CASH EQUIVALENTS AT END OF FINANCIAL PERIOD	4,457,081	1,643,206
Cash and cash equivalents comprise the following: Cash and short-term funds	4,457,081	1,643,206
Odon and Short torril fullas	7,707,001	1,070,200

(Company Number : 6627-X) (Incorporated in Malaysia)

# CONDENSED FINANCIAL STATEMENTS UNAUDITED STATEMENT OF CASH FLOWS FOR THE FIRST FINANCIAL QUARTER ENDED 30 JUNE 2016

Company	30 June 2016 RM'000	30 June 2015 RM'000
CASH FLOWS FROM OPERATING ACTIVITIES		
Profit before taxation	101,271	67,948
Adjustments for: Depreciation of property, plant and equipment	11	13
Deferral cash awards under long term incentive	10	-
Gross dividend income from a subsidiary	(100,839)	(67,386)
Interest income from money at call and deposit	(,,	(- , ,
placements with financial institutions	(571)	(697)
Share options/grants under ESS	53	63
Operating loss before working capital changes	(65)	(59)
Changes in working capital:	(242)	200
Payables Receivables	(312) (1,435)	209 (1,684)
Cash used in operations	(1,433) (1,812)	(1,534)
Taxes paid	(207)	(243)
Net cash used in operating activities	(2,019)	(1,777)
CASH FLOWS FROM INVESTING ACTIVITIES		
Amount due from joint venture	(87)	(4)
Amount due from subsidiaries	(3,443)	(2,246)
ESS recharge amount received from joint venture for share grants	73	-
ESS recharge amount received from subsidiaries for share options	28	66
ESS recharge amount received from subsidiaries for share grants	2,853	2,025
Dividends received	100,839	67,386
Interest received from deposits and placements with banks and other financial institutions	571	697
Net cash generated from investing activities	100,834	67,924
The cash generated from investing activities	100,004	07,021
CASH FLOWS FROM FINANCING ACTIVITIES		
Amount due to joint venture	15	-
Amount due to subsidiaries	612	611
Dividends paid	(99,155)	(97,503)
Proceeds from share option exercised	1,098	(06.099)
Net cash used in financing activities	(97,430)	(96,088)
NET CHANGE IN CASH AND CASH EQUIVALENTS	1,385	(29,941)
CASH AND CASH EQUIVALENTS AT BEGINNING OF FINANCIAL PERIOD	56,837	75,357
CASH AND CASH EQUIVALENTS AT END OF FINANCIAL PERIOD	58,222	45,416
Cash and cash equivalents comprise the following:		
Cash and short-term funds	58,222	45,416

# [A] Explanatory Notes Pursuant To Malaysian Financial Reporting Standard ("MFRS") 134: Interim Financial Reporting

#### A1. Basis Of Preparation

The unaudited condensed interim financial statements for the first financial quarter ended 30 June 2016 have been prepared under the historical cost convention, as modified by the available-for-sale financial assets, and financial assets and financial liabilities (including derivative instruments) at fair value through profit and loss.

The unaudited condensed interim financial statements have been prepared in accordance with MFRS 134 "Interim Financial Reporting" issued by the Malaysian Accounting Standards Board ("MASB"), IAS 34 "Interim Financial Reporting" issued by the International Accounting Standards Board ("IASB") and Appendix 9B of the Bursa Malaysia Securities Berhad's ("Bursa Securities") Listing Requirements.

The unaudited condensed interim financial statements should be read in conjunction with the audited annual financial statements of the Group and the Company for the financial year ended 31 March 2016. The explanatory notes attached to the interim financial statements provide an explanation of events and transactions that are significant to an understanding of the changes in the financial position and performance of the Group and the Company since the financial year ended 31 March 2016.

The significant accounting policies and methods of computation applied in the unaudited interim financial statements are consistent with those adopted in the most recent audited annual financial statements for the financial year ended 31 March 2016, and modified for the adoption of the following accounting standards applicable for financial periods beginning on or after 1 April 2016:

- Amendments to MFRS 11 "Joint Arrangements"
- Amendments to MFRS 116 "Property, Plant and Equipment" and MFRS 138 "Intangible Assets"
- Amendments to MFRS 127 "Equity Method in Separate Financial Statements"
- Amendments to MFRS 10, 12 & 128 "Investment entities Applying the Consolidation Exception"
- Amendments to MFRS 101 "Presentation of financial statements Disclosure Initiative"
- Amendments to MFRSs contained in the document entitled "Annual Improvements to MFRSs 2012 - 2014 Cycle"
  - MFRS 5 "Non-current Assets Held for Sale and Discontinued Operations"
  - MFRS 7 "Financial Instruments: Disclosures"
  - MFRS 119 "Employee Benefits"
  - MFRS 134 "Interim Financial Reporting"

The adoption of the above amendments to MFRSs and annual improvements to MFRSs do not have any material impact on financial statements of the Group and the Company.

#### A1. Basis Of Preparation (contd.)

The following MFRS have been issued by the MASB and are effective for annual period commencing on or after 1 April 2017, and have yet to be adopted by the Group and the Company:

- Amendments to MFRS 107 "Statement of Cash Flows Disclosure Initiative" (effective from 1 January 2017)
- Amendments to MFRS 112 "Income Taxes Recognition of Deferred Tax Assets for Unrealised Losses" (effective from 1 January 2017)
- MFRS 15 "Revenue from Contracts with Customers" (effective from 1 January 2018)
- MFRS 9 "Financial Instruments" (effective from 1 January 2018)
- MFRS 16 "Leases" will supersedes MFRS 117 "Leases" and the related interpretations (effective from 1 January 2019)

The preparation of unaudited condensed interim financial statements in conformity with MFRS requires the use of certain critical accounting estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the unaudited condensed interim financial statements, and the reported amounts of revenues and expenses during the reported period. It also requires Directors to exercise their judgement in the process of applying the Group's and the Company's accounting policies. Although these estimates and judgements are based on the Directors' best knowledge of current events and actions, actual results may differ.

#### A2. Declaration Of Audit Confirmation

The auditors' report on the audited annual financial statements for the financial year ended 31 March 2016 was not subject to any qualification.

### A3. Seasonal And Cyclical Factors

The operations of the Group and the Company were not materially affected by any seasonal or cyclical fluctuations during the first financial quarter ended 30 June 2016.

## A4. Nature And Amount Of Items Affecting Assets, Liabilities, Equity, Net Income Or Cash Flows That Are Unusual Because Of Their Nature, Size Or Incidence

The assets, liabilities, equity, net income and cash flows of the Group and the Company in the first financial quarter ended 30 June 2016 were not substantially affected by any item of a material and unusual nature.

#### A5. Changes In Estimates

There were no material changes in estimates of amounts reported in prior financial years that have a material effect in the first financial quarter ended 30 June 2016.

#### A6. Changes In Debt And Equity Securities

There were no issuance or repayment of debts and equity securities, share buy-backs, share cancellations, shares held as treasury shares and resale of treasury shares for first financial quarter ended 30 June 2016, other than disclosed on Note B9(d).

#### A7. Dividends Paid

A second single tier interim dividend of 6.5 sen per share, in respect of the financial year ended 31 March 2016, on 1,548,105,929 ordinary shares amounting to RM100,627,000 was paid on 30 June 2016.

Dividends paid on the shares held in Trust pursuant to the Company's ESS which are classified as shares held for ESS are not accounted for in the total equity. An amount of RM1,472,000 being dividends paid for those shares were added back to the appropriation of retained profits in respect of the second interim dividend.

#### A8. Segment Information

The following segment information has been prepared in accordance with MFRS 8 "Operating Segments", which defines the requirements for the disclosure of financial information of an entity's operating segments. The operating segments results are prepared based on the Group's internal management reporting reflective of the organisation's management reporting structure.

Funds are allocated between segments and inter-segment funding cost transfers are reflected in net interest income. In addition to the operating segments, the segment information disclosed also includes inter-segment eliminations. Transactions between reportable segments are eliminated based on principles of consolidation as described in accounting policy. Intercompany transactions, balances and unrealised gains and losses on transactions between Group companies are eliminated in inter-segment eliminations.

The Group is organised into the following key operating segments:

#### (i) Consumer Banking

Consumer Banking provides a wide range of personal banking solutions covering mortgages, term loans, personal loans, hire purchase facilities, credit cards, wealth management (cash management, investment services, share trading, bancassurance and will writing). Consumer banking customers are serviced via branch network, call centre, electronic/internet banking channels, and direct sales channels.

#### (ii) Business Banking

Business Banking segment covers Small and Medium Enterprise ("SME"), Corporate and Commercial Banking. SME Banking customers comprise self-employed, small and medium scale enterprises. Corporate and Commercial Banking serves public-listed and large corporate business customer including family-owned businesses. Business Banking provides a wide range of products and services including loans, trade finance, cash management, treasury and structured solutions.

#### (iii) Financial Markets

Financial Markets provide foreign exchange, money market, hedging and investment (capital market instruments) solutions for banking customers. It also manages the assets and liabilities, liquidity and statutory reserve requirements of the banking entities in the Group.

#### (iv) Investment Banking

Investment Banking covers stockbroking activities and corporate advisory which includes initial public offering, equity fund raising, debt fund raising, mergers and acquisitions and corporate restructuring.

#### (v) Others

Others refer to mainly other business operations such as unit trust, asset management, alternative distribution channels, trustee services and holding company operations.

Group 1st Financial Quarter Ended 30 June 2016	Consumer Banking RM'000	Business Banking RM'000	Financial Markets RM'000	Investment Banking RM'000	Others RM'000	Total Operations RM'000	Inter- segment Elimination RM'000	Total RM'000
Net interest income/(expense) - external income - inter-segment	110,914 (30,467)	80,045 16,615	18,297 15,363	2,470 (1,511)	987 -	212,713 -	(600)	212,113 -
Net income from Islamic banking business Other operating income	80,447 27,666 28,694	96,660 19,673 41,719	33,660 12,781 8,383	959 - 5,678	987 - 108,610	212,713 60,120 193,084	(600) 7,215 (108,718)	212,113 67,335 84,366
Net income Other operating expenses Depreciation and amortisation	136,807 (74,708) (5,999)	158,052 (60,891) (4,097)	54,824 (10,503) (803)	6,637 (9,069) (187)	109,597 (4,596) (11)	465,917 (159,767) (11,097)	(102,103) 1,788 -	363,814 (157,979) (11,097)
Operating profit/(loss) (Allowance for)/write-back of impairment losses on loans, advances and financing and other receivables Allowance for impairment	56,100	93,064 2,947	43,518 (19)	(2,619) 21 (1,208)	104,990 (4,400)	295,053 (18,137) (1,208)	(100,315) - -	194,738 (18,137) (1,208)
Segment result Share of profit of equity-accounted, net of tax joint venture Taxation	39,414	96,011	43,499	(3,806)	100,590	275,708	(100,315)	175,393 19 (42,938)
Net profit for the financial period							-	132,474
Segment assets Reconciliation of segment assets to consolidated assets:	21,882,589	16,036,447	18,066,190	264,666	1,919,353	58,169,245	(4,173,346)	53,995,899
Investment in joint venture Property, plant and equipment Unallocated assets Intangible assets Total assets							- -	716 82,382 34,236 362,774 54,476,007
Segment liabilities Unallocated liabilities Total liabilities	21,434,752	20,180,585	9,275,103	104,383	19,358	51,014,181	(1,463,623)	49,550,558 32,058 49,582,616

Group Three months ended 30 June 2016	Consumer Banking RM'000	Business Banking RM'000	Financial Markets RM'000	Investment Banking RM'000	Others RM'000	Total Operations RM'000	Inter- segment Elimination RM'000	Total RM'000
Net interest income/(expense)	440.044	00.045	40.007	0.470	007	040.740	(000)	040 440
<ul><li>external income</li><li>inter-segment</li></ul>	110,914 (30,467)	80,045 16,615	18,297 15,363	2,470 (1,511)	987 -	212,713 -	(600)	212,113 -
	80,447	96,660	33,660	959	987	212,713	(600)	212,113
Net income from Islamic banking business Other operating income	27,666 28,694	19,673 41,719	12,781 8,383	- 5,678	- 108,610	60,120 193,084	7,215 (108,718)	67,335 84,366
Net income	136,807	158,052	54,824	6,637	109,597	465,917	(102,103)	363,814
Other operating expenses  Depreciation and amortisation	(74,708) (5,999)	(60,891) (4,097)	(10,503) (803)	(9,069) (187)	(4,596) (11)	(159,767) (11,097)	1,788 -	(157,979) (11,097)
Operating profit/(loss)	56,100	93,064	43,518	(2,619)	104,990	295,053	(100,315)	194,738
(Allowance for)/write-back of impairment losses on loans, advances and financing and other receivables	(16,686)	2,947	(19)	21	(4,400)	(18,137)	-	(18,137)
Allowance for impairment Segment result	39,414	96,011	43,499	(1,208)	100,590	(1,208) 275,708	(100,315)	(1,208) 175,393
Share of profit of equity-accounted, net of tax joint venture	00,414	30,011	40,400	(0,000)	100,000	270,700	(100,010)	170,000
Taxation								(42,938)
Net profit for the financial period							-	132,474
Segment assets	21,882,589	16,036,447	18,066,190	264,666	1,919,353	58,169,245	(4,173,346)	53,995,899
Reconciliation of segment assets to consolidated assets:								
Investment in joint venture								716
Property, plant and equipment Unallocated assets								82,382 34,236
Intangible assets								362,774
Total assets							-	54,476,007
Segment liabilities	21,434,752	20,180,585	9,275,103	104,383	19,358	51,014,181	(1,463,623)	49,550,558
Unallocated liabilities								32,058
Total liabilities							-	49,582,616

Group 1st Financial Quarter Ended 30 June 2015	Consumer Banking RM'000	Business Banking RM'000	Financial Markets RM'000	Investment Banking RM'000	Others RM'000	Total Operations RM'000	Inter- segment Elimination RM'000	Total RM'000
Net interest income/(expense)								
<ul><li>external income</li><li>inter-segment</li></ul>	101,800 (19,568)	79,545 16,214	29,445 4,350	1,285 (996)	1,102 -	213,177 -	(5,411) -	207,766
	82,232	95,759	33,795	289	1,102	213,177	(5,411)	207,766
Net income from Islamic banking business Other operating income	23,169 26,818	17,269 35,413	11,253 9,623	- 6,253	- 5,334	51,691 83,441	6,861 (5,412)	58,552 78,029
Net income	132,219	148,441	54,671	6,542	6,436	348,309	(3,962)	344,347
Other operating expenses Depreciation and amortisation	(72,687) (5,881)	(56,650) (4,017)	(14,244) (947)	(10,057) (140)	(5,001) (13)	(158,639) (10,998)	2,287 -	(156,352) (10,998)
Operating profit/(loss) (Allowance for)/write-back of impairment losses on loans, advances and financing	53,651	87,774	39,480	(3,655)	1,422	178,672	(1,675)	176,997
and other receivables Write-back of impairment on securities	(14,723)	(2,654) 3	242 673	21	-	(17,114) 676	-	(17,114) 676
Segment result Share of profit of equity-accounted, net of tax joint venture Taxation	38,928	85,123	40,395	(3,634)	1,422	162,234	(1,675)	160,559 103 (38,732)
Net profit for the financial period							-	121,930
Segment assets Reconciliation of segment assets to consolidated assets:	22,069,041	14,750,429	16,639,825	34,092	1,897,121	55,390,508	(3,598,786)	51,791,722
Investment in joint venture Property, plant and equipment Unallocated assets Intangible assets Total assets							- -	645 95,378 55,746 363,071 52,306,562
Segment liabilities Unallocated liabilities	21,017,924	18,409,464	9,226,053	87,260	15,880	48,756,581	(991,129)	47,765,452 20,309
Total liabilities							-	47,785,761

Group Three months ended 30 June 2015	Consumer Banking RM'000	Business Banking RM'000	Financial Markets RM'000	Investment Banking RM'000	Others RM'000	Total Operations RM'000	Inter- segment Elimination RM'000	Total RM'000
Net interest income/(expense)								
- external income - inter-segment	101,800 (19,568)	79,545 16,214	29,445 4,350	1,285 (996)	1,102 -	213,177 -	(5,411) -	207,766
Net income from Islamic banking business	82,232 23,169	95,759 17,269	33,795 11,253	289	1,102	213,177 51,691	(5,411) 6,861	207,766 58,552
Other operating income	26,818	35,413	9,623	6,253	5,334	83,441	(5,412)	78,029
Net income Other operating expenses Depreciation and amortisation	132,219 (72,687) (5,881)	148,441 (56,650) (4,017)	54,671 (14,244) (947)	6,542 (10,057) (140)	6,436 (5,001) (13)	348,309 (158,639) (10,998)	(3,962) 2,287	344,347 (156,352) (10,998)
Operating profit/(loss) (Allowance for)/write-back of impairment losses on loans, advances and financing	53,651	87,774	39,480	(3,655)	1,422	178,672	(1,675)	176,997
and other receivables Write-back of impairment on securities	(14,723)	(2,654) 3	242 673	21	-	(17,114) 676	- -	(17,114) 676
Segment result Share of profit of equity-accounted, net of tax joint venture Taxation	38,928	85,123	40,395	(3,634)	1,422	162,234	(1,675)	160,559 103 (38,732)
Net profit for the financial period							-	121,930
Segment assets	22,069,041	14,750,429	16,639,825	34,092	1,897,121	55,390,508	(3,598,786)	51,791,722
Reconciliation of segment assets to consolidated assets: Investment in joint venture Property, plant and equipment Unallocated assets Intangible assets Total assets							-	645 95,378 55,746 363,071 52,306,562
Segment liabilities Unallocated liabilities	21,017,924	18,409,464	9,226,053	87,260	15,880	48,756,581	(991,129)	47,765,452 20,309
Total liabilities							_	47,785,761

# ALLIANCE FINANCIAL GROUP BERHAD (6627-X)

FIRST FINANCIAL QUARTER ENDED 30 JUNE 2016

#### A9. Material Event During The Financial Reporting Period

#### **Shares Purchased pursuant to ESS**

During the three months ended 30 June 2016, the Trustee of the ESS had not purchased any shares in the Company from the open market.

In the three months ended 30 June 2016, 1,163,700 shares have been vested and transferred from the Trustee to the eligible employees of the Company and its subsidiaries in accordance with the terms under the Share Grant Plan and Share Option Plan of the ESS. As at 30 June 2016, the Trustee of the ESS held 21,762,800 ordinary shares representing 1.41% of the issued and paid-up capital of the Company.

## A10. Material Events Subsequent To The End Of The Financial Reporting Period

There was no material event subsequent to the end of the financial reporting period that require disclosure or adjustment to the unaudited condensed interim financial statements.

#### A11. Changes In The Composition Of The Group

There was no change in the composition of the Group during the first financial quarter ended 30 June 2016.

#### A12. Changes In Contingent Liabilities Since The Last Annual Financial Reporting Date

Please refer to Note A30.

#### A13. Balances Due From Clients And Brokers

	Group	
	<b>30 June</b> 31 l	
	2016	2016
	RM'000	RM'000
Due from clients	80,237	97,680
Due from brokers	27,227	7,816
	107,464	105,496
Less: Allowance for other losses	(835)	(837)
	106,629	104,659

These represent amounts receivable by Alliance Investment Bank Berhad ("AIBB") from non-margin clients and outstanding contracts entered into on behalf of clients where settlement via the Bursa Malaysia Securities Clearing Sdn. Bhd. has yet to be made.

AIBB's normal trade credit terms for non-margin clients is three (3) market days in accordance with the Bursa Malaysia Securities Berhad's ("Bursa") Fixed Delivery and Settlement System ("FDSS") trading rules.

Group

31 March

30 June

Included in the balances due from clients and brokers are impaired accounts, as follows:

	2016 RM'000	2016 RM'000
Classified as doubtful	72	52
Classified as bad	853 925	848 900
The movements in allowance for other losses are as follows:		
	Grou	ıp
	30 June	31 March
	2016	2016
	RM'000	RM'000
At beginning of financial year	837	840
Write-back during the financial period/year (net)	(2)	(3)
At end of financial period/year	835	837

#### A14. Financial Assets Held-for-trading

_	Group	
	30 June	31 March
	2016	2016
	RM'000	RM'000
At fair value		
Money market instruments		
Malaysian Government investment certificates	-	40,441
Commercial papers	29,960	-
<u>Unquoted securities</u>		
Medium term notes	126,618	91,788
	156,578	132,229

# A15. Financial Investments Available-for-sale

	Gro	up
	30 June	31 March
	2016	2016
	RM'000	RM'000
At fair value		
Money market instruments		
Malaysian Government securities	1,294,461	1,277,948
Malaysian Government investment certificates	1,943,936	2,338,432
Negotiable instruments of deposits	1,281,147	1,684,516
Commercial papers	29,964	-
Khazanah bonds	204,639	202,673
Queted accurities in Malaysis	4,754,147	5,503,569
Quoted securities in Malaysia Shares	24	26
Accumulated impairment	(11)	
Accumulated impairment	13	(11) 15
Unquoted securities		15
<u>Oriquoted securities</u> Shares	153,781	153,781
Accumulated impairment	(1,440)	(1,440)
Accumulated impairment	152,341	152,341
		102,041
Unit Trust Funds	4,991	4,992
	4,991	4,992
		.,
Debt securities and medium term notes	3,382,575	3,136,690
Accumulated impairment	(231,911)	(231,911)
•	3,150,664	2,904,779
	3,307,996	3,062,112
	8,062,156	8,565,696
	<u> </u>	
A16. Financial Investments Held-to-maturity		
	Gro	•
	30 June	31 March
	2016	2016
	RM'000	RM'000
At amortised cost		
Money market instruments	700 000	700 570
Malaysian Government securities	703,222	700,570
Malaysian Government investment certificates Khazanah bonds	231,074	233,390
Knazanan bonos	192,298 1,126,594	190,602 1,124,562
At cost	1,120,394	1,124,562
Unquoted securities		
Debt securities	18,938	18,938
Accumulated impairment	(14,193)	(14,193)
7 toodinated impairment	4,745	4,745
		7,770
	1,131,339	1,129,307
	.,,	.,.20,007

# A17. Loans, Advances And Financing

	Group	
	30 June	31 March
	2016	2016
	RM'000	RM'000
Overdrafts Term loans/financing	2,546,848	2,641,243
- Housing loans/financing	14,796,833	14,842,860
- Syndicated term loans/financing	196,421	261,668
- Hire purchase receivables	1,319,702	1,351,475
- Other term loans/financing	13,189,074	13,039,019
Bills receivables	425,838	306,143
Trust receipts	195,357	179,935
Claims on customers under acceptance credits	2,471,432	2,519,809
Staff loans [including loans to Directors of a	, ,	
banking subsidiary of RM115,000 (31.03.16: RM123,000)]	33,391	34,395
Credit/charge card receivables	647,956	646,321
Revolving credits	1,541,618	1,660,665
Share margin financing	1,109,987	1,264,135
Gross loans, advances and financing	38,474,457	38,747,668
Add: Sales commissions and handling fees Less: Allowance for impairment on loans, advances and financing	39,216	38,365
- Individual assessment allowance	(71,908)	(68,331)
- Collective assessment allowance	(306,216)	(306,978)
Total net loans, advances and financing	38,135,549	38,410,724
(a) By type of customer		
· / <del>· · · · ·</del>	Gro	oup
	30 June	31 March
	2016	2016
	RM'000	RM'000
Domestic non-bank financial institutions  Domestic business enterprises	354,003	375,434
- Small and medium enterprises	8,894,994	8,956,673
- Others	7,116,342	7,055,672
Government and statutory bodies	6,442	6,816
Individuals	21,071,653	21,306,301
Other domestic entities	200,325	204,609
Foreign entities	830,698	842,163
Gross loans, advances and financing	38,474,457	38,747,668

# A17. Loans, Advances And Financing (contd.)

(b) By interest/profit rate sensitivity	(b	) <u>B</u> v	/ interest/	profit	rate	sensitivity
---	----	--------------	-------------	--------	------	-------------

(b) By interest/profit rate sensitivity	0	
	Gro	•
	30 June	31 March
	2016	2016
	RM'000	RM'000
Fixed rate		
- Housing loans/financing	45,320	46,476
- Hire purchase receivables	1,277,042	1,306,547
- Other fixed rate loans/financing	2,258,434	2,379,044
Variable rate		
- Base lending rate plus	27,383,461	27,563,594
- Base rate plus	970,704	847,853
- Cost plus	6,225,031	6,350,612
- Other variable rate loans/financing	314,465	253,542
Gross loans, advances and financing	38,474,457	38,747,668
(c) By economic purposes		
	Gro	•
	30 June	31 March
	2016	2016
	RM'000	RM'000
Durch and of a societies	4 400 444	4 005 700
Purchase of securities	1,130,144	1,285,780
Purchase of transport vehicles	1,177,075	1,218,632
Purchase of landed property	22,536,406	22,624,255
of which: - Residential	15,823,005	15,846,729
- Non-residential	6,713,401	6,777,526
Purchase of fixed assets excluding land and buildings Personal use	197,314 2,595,805	192,901 2,560,230
Credit card	2,595,805 647,956	646,321
Construction	•	•
	657,537	663,866
Merger and acquisition	117,688	117,688
Working capital Others	6,994,117	7,186,477
	2,420,415	2,251,518 38,747,668
Gross loans, advances and financing	38,474,457	30,747,000
(d) By geographical distribution		
(d) By geographical distribution	Gro	NID.
	30 June	31 March
	2016	2016
	RM'000	RM'000
	IXIVI 000	IXIVI 000
Northern region	2,486,022	2,569,926
Central region	27,765,606	27,917,362
Southern region	4,547,948	4,581,547
Sabah region	2,531,138	2,586,488
Sarawak region	1,143,743	1,092,345
Gross loans, advances and financing	38,474,457	38,747,668
Cross Isans, advances and interioring	00,717,701	30,171,000

# A17. Loans, Advances And Financing (contd.)

(6	9)	By	maturity	<u>structure</u>

(e)	By maturity structure		
		Gro	up
		30 June	31 March
		2016	2016
		RM'000	RM'000
	AAPOLE.	0.040.00	0.004.700
	Within one year	8,940,927	9,201,769
	One year to three years	1,385,537	1,318,284
	Three years to five years	1,887,632	2,050,419
	Over five years	26,260,361	26,177,196
	Gross loans, advances and financing	38,474,457	38,747,668
(f)	Movements in impaired loans, advances and financing ("impaired loans") are as follows:	Cro	
		Gro	-
		30 June	31 March
		2016	2016
		RM'000	RM'000
	At beginning of financial year	487,868	380,712
	Impaired during the financial period/year	118,402	688,435
	Reclassified as unimpaired during the financial period/year	(97,525)	(342,996)
	Recoveries	(40,744)	(157,779)
	Amount written off	(17,424)	(80,504)
	Gross impaired loans, advances and financing	450,577	487,868
	Individual allowance for impairment	(71,908)	(68,331)
	Collective allowance for impairment (impaired portion)	(101,118)	(109,347)
	Net impaired loans, advances and financing	277,551	310,190
	January and the same of the sa		
	Gross impaired loans as percentage of	1.2%	1.3%
(a)	Impaired loans by economic purposes		
(9)	impaired loans by economic pulposes	Gro	up
		30 June	31 March
		2016	2016
		RM'000	RM'000
	Purchase of transport vehicles	12,622	14,742
	Purchase of landed property	281,735	307,795
	of which: - Residential	205,857	220,145
	- Non-residential	75,878	87,650
	Purchase of fixed assets excluding land and buildings	631	651
	Personal use	37,971	37,029
	Credit card	8,467	9,421
	Construction	3,879	3,892
	Working capital	90,103	96,211
	Others	15,169	18,127
	Gross impaired loans	450,577	487,868

## A17. Loans, Advances And Financing (contd.)

# (h) Impaired loans by geographical distribution

(h) Impaired loans by geographical distribution		
	Grou	ıp
	30 June	31 March
	2016	2016
	RM'000	RM'000
Northern region	41,241	46,072
Central region	343,582	372,422
Southern region	38,744	40,279
Sabah region	23,790	25,088
Sarawak region	3,220	4,007
Gross impaired loans	450,577	487,868
(i) Movements in the allowance for impairment on loans, advances		
and financing are as follows:		
	Grou	ıp
	30 June	31 March
	2016	2016
	RM'000	RM'000
Individual assessment allowance		
At beginning of financial year	68,331	56,303
Allowance made during the financial period/year (net)	5,679	24,229
Amount written off	(406)	(14,060)
Transfers (to)/from collective assessment allowance	(1,696)	1,859
At end of financial period/year	71,908	68,331
	Grou	•
	30 June	31 March
	2016	2016
	RM'000	RM'000
Collective assessment allowance		
At beginning of financial year	306,978	334,704
Allowance made during the financial period/year (net)	14,560	40,577
Amount written-off	(17,018)	(66,444)
Transfers from/(to) individual assessment allowance	1,696	(1,859)
At end of financial period/year	306,216	306,978

#### A18. Other Assets

D. Other Assets				
	Gro	Group		any
	30 June	31 March	30 June	31 March
	2016	2016	2016	2016
	RM'000	RM'000	RM'000	RM'000
Other receivables	127,258	105,339	1,545	76
Deposits	9,249	9,192	103	103
Prepayment	18,548	14,985	81	115
Trade receivables	47	49	-	-
Amounts due from subsidiaries	-	-	4,046	603
Amounts due from joint venture	430	198	95	8
·	155,532	129,763	5,870	905
Less: Allowance for other receivables	(27,833)	(27,073)		
	127,699	102,690	5,870	905

#### A19. Deposits From Customers

	Group	
	30 June	31 March
	2016	2016
By type of deposits	RM'000	RM'000
Amortised cost		
Demand deposits	12,967,309	12,984,455
Savings deposits	1,793,197	1,787,163
Fixed/investment deposits	21,729,312	22,890,873
Money market deposits	2,570,253	2,594,183
Negotiable instruments of deposits	5,295,711	5,268,944
Structured deposits	281,045	260,185
	44,636,827	45,785,803
At fair value through profit and loss		
Structured deposits	283,322	239,136
	44,920,149	46,024,939

#### Note:

- (a) Structured deposits issued by the Group include foreign currency time deposits with embedded foreign exchange, equity linked options and interest rate index linked placements.
- (b) The Group has undertaken a fair value hedge on the interest rate risk of certain the structured deposits amounting to RM168,568,000 (31 March 2016: RM200,913,000) using interest rate swaps.

	Group	
	<b>30 June</b> 31 Marc	
	2016	2016
	RM'000	RM'000
Other than I decrease.	400 500	000 040
Structured deposits	168,568	200,913
Fair value changes arising from fair value hedges	(4,026)	(5,832)
	164,542	195,081

The fair value gain of the interest rate swap in this hedge transaction for the first financial quarter ended 30 June 2016 was RM4,026,000 (31 March 2016: RM5,832,000). There were no ineffectiveness.

#### A19. **Deposits From Customers** (contd.)

(c) During the first financial quarter ended 30 June 2016, the Group designated certain structured deposits at fair value through profit or loss. This designation is permitted under MFRS 139 "Financial Instruments: Recognition and Measurement" as it significantly reduces accounting mismatch. These instruments are managed by the Bank on the basis of its fair value and includes embedded derivatives that are not closely related to its underlying deposits. The structured deposits are recorded at fair value. The carrying amount of the structured deposits were RM11,390,000 lower than the contractual amount at maturity.

	Group	
	30 June	31 March
	2016	2016
	RM'000	RM'000
Structured deposits	317,463	269,601
Fair value changes arising from designation at fair value through profit or loss	(34,141)	(30,465)
	283,322	239,136

The fair value changes of the structured deposits that are attributable to the changes in own credit risk are not significant.

#### (i) By type of customers

	Group	
	<b>30 June</b> 31 Mar	
	2016	2016
	RM'000	RM'000
Domestic financial institutions	5,350,024	5,349,252
Domestic non-bank financial institutions	2,195,086	2,724,792
Government and statutory bodies	3,684,684	3,962,637
Business enterprises	15,316,636	14,678,060
Individuals	17,322,010	18,221,964
Foreign entities	588,421	593,398
Others	463,288	494,836
	44,920,149	46,024,939

(ii) The maturity structure of fixed/investment deposits, money market deposits and negotiable instruments of deposit are as follows:

	Group	
	<b>30 June</b> 31 M	
	2016	2016
	RM'000	RM'000
Due within six months	25,446,160	25,104,425
Six months to one year	3,946,198	5,464,888
One year to three years	52,140	53,992
Three years to five years	150,778	130,695
	29,595,276	30,754,000

#### A20. Deposits And Placements Of Banks And Other Financial Institutions

	Group	
	30 June	31 March
	2016	2016
	RM'000	RM'000
Licensed banks	409,451	708,074
Bank Negara Malaysia	1,292,904	449,176
	1,702,355	1,157,250
A21. Balances Due To Clients And Brokers		
	Grou	ıp
	30 June	31 March
	2016	2016
	RM'000	RM'000
Due to clients	80,000	77,246
Due to brokers	-	-
	80,000	77,246

These mainly relate to amounts payable to non-margin clients and outstanding contracts entered into on behalf of clients where settlement via the Bursa Malaysia Securities Clearing Sdn. Bhd. has yet to be made.

The Group's normal trade credit terms for non-margin client is three (3) market days according to the Bursa's FDSS trading rules.

Following the issuance of FRSIC Consensus 18, the Group no longer recognises trust monies balances in the statement of financial position, as the Group does not have any control over the trust monies to obtain the future economic benefits embodied in the trust monies. The trust monies maintained by the Group amounting to RM67,123,000 (31 March 2016: RM83,067,000) have been excluded accordingly.

#### A22. Other Liabilities

	Group		Company	
	30 June	31 March	30 June	31 March
	2016	2016	2016	2016
	RM'000	RM'000	RM'000	RM'000
Other payables	854,416	756,653	96	137
Provision and accruals	50,157	95,111	1,738	1,977
Remisers and dealers accounts	22,159	22,165	-	-
Finance lease liabilities	7,558	8,125	-	-
Amount due to subsidiaries	-	-	1,121	509
Amount due to joint venture	283	-	15	-
	934,573	882,054	2,970	2,623

A23	. Interest Income				
		1st Quarter	Ended	Three Month	s Ended
		30 June	30 June	30 June	30 June
		2016	2015	2016	2015
	Group	RM'000	RM'000	RM'000	RM'000
	Loans, advances and financing	378,079	357,567	378,079	357,567
	Money at call and deposit placements				
	with financial institutions	6,839	3,343	6,839	3,343
	Financial assets held-for-trading	1,407	819	1,407	819
	Financial investments available-for-sale	60,730	75,753	60,730	75,753
	Financial investments held-to-maturity	6,642	6,711	6,642	6,711
	Others	2,654	3,058	2,654	3,058
		456,351	447,251	456,351	447,251
	Accretion of discount less amortisation of				
	premium of financial investments	18,590	16,514	18,590	16,514
	·	474,941	463,765	474,941	463,765
	Company				
	Money at call and deposit placements with financial institutions	E74	607	E74	607
	with imancial institutions	571	697	571	697
A24	. Interest Expense				
		1st Quarter	Ended	Three Month	s Ended
		30 June	30 June	30 June	30 June
		2016	2015	2016	2015
	Group	RM'000	RM'000	RM'000	RM'000
	Deposits and placements of banks				
	and other financial institutions	4,258	10,532	4,258	10,532
	Deposits from customers	228,071	232,660	228,071	232,660
	Other borrowings	59	202,000	59	202,000
	Subordinated obligations	17,618	7,314	17,618	7,314
	Others	12,822	5,493	12,822	5,493
	Others	262,828	255,999	262,828	255,999
		202,020	200,000	202,020	200,000
A25	. Net Income From Islamic Banking Business				
		1st Quarter	Ended	Three Month	s Ended
		30 June	30 June	30 June	30 June
		2016	2015	2016	2015
	Group	RM'000	RM'000	RM'000	RM'000
	Income derived from investment of				
	depositors' funds and others	112,469	101,872	112,469	101,872
	Income derived from investment of	•	•	,	•
	Islamic Banking funds	10,591	8,938	10,591	8,938
	Income attributable to depositors	,	,	,	,
	and financial institutions	(62,940)	(59,119)	(62,940)	(59,119)
		60,120	51,691	60,120	51,691
	Add: Income due to head office	•			
	eliminated at Group level	7,215	6,861	7,215	6,861
		67,335	58,552	67,335	58,552

# A26. Other Operating Income

	1st Quarter	Ended	Three Month	s Ended
	30 June	30 June	30 June	30 June
	2016	2015	2016	2015
Group	RM'000	RM'000	RM'000	RM'000
Fee and commission income:				
Commissions	20,788	17,848	20,788	17,848
Service charges and fees	8,247	7,612	8,247	7,612
Corporate advisory fees	560	486	560	486
Underwriting commissions	85	-	85	-
Brokerage fees	7,076	9,030	7,076	9,030
Guarantee fees	4,829	3,960	4,829	3,960
Processing fees	3,480	2,558	3,480	2,558
Commitment fees	3,926	3,747	3,926	3,747
Other fee income	25,198	25,195	25,198	25,195
	74,189	70,436	74,189	70,436
Fee and commission expense:				
Commissions expense	(537)	(222)	(537)	(222)
Brokerage fees expense	(3,106)	(4,196)	(3,106)	(4,196)
Guarantee fees expense	(358)	(507)	(358)	(507)
Other fee expense	(20,802)	(22,864)	(20,802)	(22,864)
·	(24,803)	(27,789)	(24,803)	(27,789)
Investment income:				
Gain/(loss) arising from sale/redemption of:				
- Financial assets held-for-trading	1,601	(558)	1,601	(558)
- Financial investments available-for-sale	394	1,318	394	1,318
Marked-to-market revaluation of:		ŕ		,
- Financial assets held-for-trading	(970)	101	(970)	101
- Derivative financial instruments	44,170 <sup>°</sup>	(46,166)	44 <u>,</u> 170	(46,166)
- Unrealised gain arising from financial	•	, ,	,	, ,
liabilities designated at fair value	3,676	3,160	3,676	3,160
Realised (loss)/gain on derivative	•	ŕ	,	,
financial instruments	(15,612)	63,648	(15,612)	63,648
Gross dividend income from:	` ' '	,	, , ,	ŕ
- Financial investments available-for-sale	2,496	2,761	2,496	2,761
	35,755	24,264	35,755	24,264
				_
Other income:				
Foreign exchange (loss)/gain	(8,513)	3,689	(8,513)	3,689
Loss on disposal of property,				
plant and equipment	-	(12)	-	(12)
Others	7,738	7,441	7,738	7,441
	(775)	11,118	(775)	11,118
Total other operating income	84,366	78,029	84,366	78,029
	- ',	- ,	- ,	-,

# A26. Other Operating Income (contd.)

Company	1st Quarter 30 June 2016 RM'000	30 June 2015 RM'000	Three Month 30 June 2016 RM'000	s Ended 30 June 2015 RM'000
Investment income:				
Gross dividend income from:				
- Subsidiary	100,839	67,386	100,839	67,386
Other income:				
Others	617	681	617	681
Total other operating income	101,456	68,067	101,456	68,067
A27. Other Operating Expenses				
	1st Quarter	Ended	Three Month	s Ended
	30 June	30 June	30 June	30 June
	2016	2015	2016	2015
Group	RM'000	RM'000	RM'000	RM'000
Personnel costs				
Salaries, allowances and bonuses	85,599	82,281	85,599	82,281
Contribution to EPF	13,947	13,261	13,947	13,261
Share options/grants under ESS	1,058	2,166	1,058	2,166
Others	7,917	6,887	7,917	6,887
	108,521	104,595	108,521	104,595
Establishment costs		· · · · · · · · · · · · · · · · · · ·		· · · · · · · · · · · · · · · · · · ·
Depreciation of property, plant and equipment	5,577	5,831	5,577	5,831
Amortisation of computer software	5,520	5,167	5,520	5,167
Rental of premises	7,673	7,790	7,673	7,790
Water and electricity	2,115	2,048	2,115	2,048
Repairs and maintenance	2,374	1,467	2,374	1,467
Information technology expenses	10,925	10,620	10,925	10,620
Others	3,691	4,076	3,691	4,076
	37,875	36,999	37,875	36,999
Marketing expenses				
Promotion and advertisement	1,573	1,774	1,573	1,774
Branding and publicity	652	1,175	652	1,175
Others	2,030	1,870	2,030	1,870
Administration and general expenses	4,255	4,819	4,255	4,819
Communication expenses	3,698	3,227	3,698	3,227
Printing and stationery	892	731	892	731
Insurance	2,405	6,965	2,405	6,965
Professional fees	5,163	4,495	5,163	4,495
Others	6,267	5,519	6,267	5,519
2.0.0.2	18,425	20,937	18,425	20,937
<del>-</del>		,		
Total other operating expenses	169,076	167,350	169,076	167,350

# A27. Other Operating Expenses (contd.)

	1st Quarter	Ended	Three Month	s Ended
	30 June	30 June	30 June	30 June
	2016	2015	2016	2015
Company	RM'000	RM'000	RM'000	RM'000
Personnel costs				
Salaries, allowances and bonuses	150	187	150	187
Contribution to EPF	20	28	20	28
Share options/grants under ESS	53	63	53	63
Others	35	21	35	21
	258	299	258	299
Establishment costs	_		_	
Depreciation of property, plant and equipment	11	13	11	13
Rental of premises	57	57	57	57
Water and electricity	1	1	1	1
Repairs and maintenance	32	31	32	31
Information technology expenses	2	-	2	-
Others	29	37	29	37
	132	139	132	139
Administration and general expenses				
Communication expenses	7	5	7	5
Printing and stationery	1	-	1	-
Professional fees	9	17	9	17
Others	349	356	349	356
	366	378	366	378
Total other operating expenses	756	816	756	816

## A28. Allowance for Losses On Loans, Advances And Financing And Other Receivables

Group	1st Quarter 30 June 2016 RM'000	Ended 30 June 2015 RM'000	Three Months 30 June 2016 RM'000	30 June 2015 RM'000
Allowance for losses on loans, advances and financing and other receivables:				
<ul><li>(a) Individual assessment allowance</li><li>- made during the financial period (net)</li><li>(b) Collective assessment allowance</li></ul>	5,679	4,224	5,679	4,224
<ul> <li>made during the financial period (net)</li> <li>(c) Bad debts on loans, advances and financing</li> </ul>	14,560	17,406	14,560	17,406
- Recovered	(7,958)	(8,777)	(7,958)	(8,777)
- Written off	5,098	3,342	5,098	3,342
	17,379	16,195	17,379	16,195
Allowance for other receivables	758	919	758	919
	18,137	17,114	18,137	17,114

#### A29. Capital Adequacy

The capital adequacy ratios of the Banking Group are computed in accordance with Bank Negara Malaysia's Capital Adequacy Framework. The Framework sets out the approach for computing regulatory capital adequacy ratios, as well as the levels of those ratios at which banking institutions are required to operate. The framework is to strengthen capital adequacy standards, in line with the requirements set forth under Basel III. The risk-weighted assets of the Banking Group are computed using the Standardised Approach for credit risk and market risk, and the Basic Indicator Approach for operational risk.

On 13 October 2015, BNM issued the revised Capital Adequacy Framework (Capital Components and Basel II - Risk-weighted Assets) ("Revised Framework") which became effective from 1 January 2016 for all banking institutions and will take effect for all financial holding companies on 1 January 2019.

The minimum regulatory capital adequacy ratios before including capital conservation buffer and countercyclical capital buffer for CET I capital ratio, Tier I capital ratio and total capital ratio are 4.5%, 6.0% and 8.0% respectively.

Banking institutions are also required to maintain a capital conservation buffer of up to 2.5% and a countercyclical capital buffer above the minimum regulatory capital adequacy ratios. Under the transition arrangements, capital conservation buffer will be phased-in as follows:

Calender Year	Capital Conservation Buffer
2016	0.625%
2017	1.250%
2018	1.875%
2019 onwards	2.500%

Under the Revised Framework, a countercyclical capital buffer is required to be maintained if this buffer is applied by regulators in countries which the Group has exposures to, determined based on the weighted average of prevailing countercyclical capital buffer rates applied in that jurisdictions. The countercyclical buffer which is in a range of between 0% and 2.5% is not a requirement for exposures in Malaysia but may be applied by regulators in the future.

The capital adequacy ratios of the Banking Group are as follows:

	Group	
	30 June	31 March
	2016	2016
	RM'000	RM'000
Before deducting proposed dividends		
CET I capital ratio	11.748%	12.070%
Tier I capital ratio	11.748%	12.070%
Total capital ratio	16.291%	17.657%
After deducting proposed dividends CET I capital ratio	11.748%	11.775%
Tier I capital ratio	11.748%	11.775%
Total capital ratio	16.291%	17.362%

# A29. Capital Adequacy (contd.)

(a) Components of Common Equity Tier I ("CET I"), Tier I and Tier II capital under the revised Capital Adequacy Framework are as follows:

	Group	
	30 June	31 March
	2016	2016
	RM'000	RM'000
CET I Capital		
Paid-up share capital	796,517	796,517
Share premium	401,517	401,517
Retained profits	1,944,869	2,047,248
Statutory reserves	1,199,718	1,200,019
Revaluation reserves	130,655	114,786
Capital reserves	10,018	10,018
	4,483,294	4,570,105
Less: Regulatory adjustments		
- Goodwill and other intangibles	(362,774)	(362,982)
- Deferred tax assets	(9,286)	(10,201)
- 55% of revaluation reserves	(71,860)	(63,132)
- Investment in subsidiaries, associates and joint venture	(2,837)	(2,824)
Total CET I Capital/Total Tier I Capital	4,036,537	4,130,966
Tier II Capital		
Subordinated obligations	1,199,002	1,559,074
Collective assessment allowance		
and regulatory reserves	364,113	354,805
Less: Regulatory adjustment		
- Investment in subsidiaries and associates	(1,891)	(1,882)
Total Tier II Capital	1,561,224	1,911,997
Total Capital	5,597,761	6,042,963

# A29. Capital Adequacy (contd.)

(b) The capital adequacy ratios of the banking subsidiaries are as follows:

	Alliance Bank Malaysia Berhad	Alliance Islamic Bank Berhad	Alliance Investment Bank Berhad
30 June 2016	Domad	Domad	Domad
Before deducting proposed dividends			
CET I capital ratio	10.856%	12.985%	95.810%
Tier I capital ratio	10.856%	12.985%	95.810%
Total capital ratio	14.873%	14.015%	96.232%
After deducting proposed dividends			
After deducting proposed dividends	10.856%	12.985%	95.810%
CET I capital ratio Tier I capital ratio	10.856%	12.985%	95.810% 95.810%
Total capital ratio	14.873%	14.015%	96.232%
Total dapital ratio	1 1101070	1 110 10 70	00:20270
31 March 2016			
Before deducting proposed dividends			
CET I capital ratio	11.237%	13.375%	103.287%
Tier I capital ratio	11.237%	13.375%	103.287%
Total capital ratio	16.528%	14.399%	103.641%
After deducting proposed dividends			
CET I capital ratio	10.880%	13.044%	101.292%
Tier I capital ratio	10.880%	13.044%	101.292%
Total capital ratio	16.170%	14.068%	101.646%

(c) The breakdown of risk-weighted assets ("RWA") by exposures in each major risk category are as follows:

	Group		
	30 June	31 March	
	2016	2016	
	RM'000	RM'000	
Credit risk	31,393,458	31,241,896	
Market risk	101,460	123,843	
Operational risk	2,865,665	2,858,987	
Total RWA and capital requirements	34,360,583	34,224,726	

# A30. Commitments And Contingencies

The off-balance sheet exposures of the Group are as follows:

	Group		
	30 June	31 March	
	2016	2016	
	RM'000	RM'000	
<u>Credit-related exposures</u>			
Direct credit substitutes	764,899	717,319	
Transaction-related contingent items	702,116	677,126	
Short-term self-liquidating			
trade-related contingencies	176,970	137,524	
Irrevocable commitments to extend credit:			
- maturity exceeding one year	1,902,898	2,287,572	
- maturity not exceeding one year	6,612,326	6,327,855	
Unutilised credit card lines	1,596,967	1,597,855	
	11,756,176	11,745,251	
Derivative financial instruments  Foreign exchange related contracts:  - one year or less	10,781,003	7,255,690	
·			
- over one year to three years Interest rate related contracts:	40,275	39,135	
- one year or less	380,000	380,000	
- over one year to three years	862,919	809,755	
- over three years	1,595,692	1,490,776	
Equity related contracts:	1,000,000	.,,	
- one year or less	111,990	92,940	
- over one year to three years	14,420	18,880	
	13,786,299	10,087,176	
	<del></del>		
	25,542,475	21,832,427	

#### A31. Fair Value Measurements

#### (a) Determination of fair value and fair value hierarchy

MFRS 13 Fair Value Measurements require disclosure of financial instruments measured at fair value to be categorised according to a hierarchy of valuation techniques, whether the inputs used are observable or unobservable. The following level of hierarchy are used for determining and disclosing the fair value of the financial instruments:

Level 1 - quoted prices (unadjusted) in active markets for identical assets or liabilities;

Level 2 - inputs other than quoted prices included within level 1 that are observable for the asset or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices); and

Level 3 - inputs for the asset or liability that are not based on observable market data (unobservable inputs).

The Group recognise transfers between levels of the fair value hierarchy at the end of the reporting period during which the transfer has occurred. The fair value of an asset to be transferred between levels is determined as of the date of the event or change in circumstances that caused the transfer.

#### (i) Financial instruments in Level 1

The fair value of financial instruments traded in active markets is based on quoted market prices at the reporting date. A market is regarded as active if quoted prices are readily and regularly available from an exchange and those prices represent actual and regularly occurring market transactions on an arm's length basis. This includes listed equities and corporate debt securities which are actively traded.

#### (ii) Financial instruments in Level 2

Where fair value is determined using quoted prices in less active markets or quoted prices for similar assets and liabilities, such instruments are generally classified as Level 2. In cases where quoted prices are generally not available, the Group then determine fair value based upon valuation techniques that use as inputs, market parameters including but not limited to yield curves, volatilities and foreign exchange rates. The majority of valuation techniques employ only observable market data and so reliability of the fair value measurement is high. These would include government securities, corporate private debt securities, corporate notes, repurchase agreements and most of the Group's derivatives.

#### (iii) Financial instruments in Level 3

The Group classifies financial instruments as Level 3 when there is reliance on unobservable inputs to the valuation model attributing to a significant contribution to the instrument value. Valuation reserves or pricing adjustments where applicable will be used to converge to fair value.

The valuation techniques and inputs used generally depend on the contractual terms and the risks inherent in the instrument as well as the availability of pricing information in the market. Principal techniques used include net tangible assets, discounted cash flows, and other appropriate valuation models. These includes private equity investments.

#### A31. Fair Value Measurements (contd.)

## (b) Financial instruments measured at fair value and the fair value hierarchy

The following tables show the Group's financial instruments which are measured at fair value at the reporting date analysed by the various levels within the fair value hierarchy:

Group 30 June 2016	<u>Level 1</u> RM'000	<u>Level 2</u> RM'000	<u>Level 3</u> RM'000	<u>Total</u> RM'000
Assets Financial assets held-for-trading				
Money market instruments     Unquoted securities	-	29,960 126,618	-	29,960 126,618
Financial investments available-for-sale - Money market instruments - Quoted securities in Malaysia	- 13	4,754,147	-	4,754,147 13
- Unquoted securities Derivative financial assets	- -	3,155,655 97,041	152,341 -	3,307,996 97,041
<u>Liabilities</u> Derivative financial liabilities	_	197,014	_	197,014
31 March 2016	<u>Level 1</u> RM'000	<u>Level 2</u> RM'000	<u>Level 3</u> RM'000	<u>Total</u> RM'000
Assets				
Financial assets held-for-trading - Money market instruments - Unquoted securities	-	40,441 91,788	-	40,441 91,788
Financial investments available-for-sale - Money market instruments	_	5,503,569	_	5,503,569
<ul><li>Quoted securities in Malaysia</li><li>Unquoted securities</li><li>Derivative financial assets</li></ul>	15 -	2,909,771	- 152,341	15 3,062,112
Liabilities		133,651	<u> </u>	133,651
Derivative financial liabilities		279,541		279,541

Reconciliation of movements in level 3 financial instruments:

	Grou	ıp
	30 June	31 March
	2016	2016
	RM'000	RM'000
At beginning of financial year	152,341	140,211
Total (losses)/gains recognised in:		
- Statement of comprehensive income		
Loss in arising from sales financial		
investments available-for-sale	-	(549)
- Other comprehensive income		
Revaluation reserves	-	12,705
Disposal	-	(26)
At end of financial period/year	152,341	152,341

The Group's exposure to financial instruments measured using unobservable inputs (level 3) constitutes a small component of the Group's portfolio of financial instruments. Changing one or more of the inputs to reasonable alternative assumptions would not change the value significantly for the financial assets and liabilities of level 3 of the fair value hierarchy.

#### [B] Explanatory Notes Pursuant To Appendix 9B Of Bursa Securities' Listing Requirements

#### **B1.** Review Of Performance

#### Current Year-to-Date vs. Previous Year-to-Date

For the 3 months ended 30 June 2016, the Group's net profit after taxation was RM132.5 million, an increase of RM10.6 million or 8.6% compared to corresponding period last year primarily due to increase in revenue.

Revenue grew by RM19.5 million or 5.7%, primarily from higher net interest income and other operating income.

Net interest income including Islamic banking income grew by RM13.1 million due to total gross loans growth of RM1.1 billion. Net Interest Margin recorded at 222bps, a 6bps increase.

Other operating income grew by RM6.4 million or 8.1% mainly from wealth management income, trade and guarantee fees.

Gross impaired loan was recorded at 1.2%, while the loan loss coverage was at 119.2%, reflecting a healthy book.

Operating expenses increased by RM1.7 million or 1.0% mainly on higher personnel costs.

The Current Account Savings Account ("CASA") ratio stood at 32.9%, while the loans-to-deposits ratio rose to 85.7% as at 30 June 2016, from 84.2% in 31 March 2016.

The Group's total capital ratio stood healthy at 16.3%, with a Common Equity Tier 1 Capital ratio of 11.7% as at 30 June 2016.

#### Performance by business segment:

The Group's businesses are presented in the following business segments: Consumer Banking, Business Banking, Financial Markets and Investment Banking. Please refer to Note A8 on Segment Information for the composition of each business segment.

Consumer Banking profit before tax was higher by RM0.5 million or 1.2% compared to corresponding period last year. The revenue was RM4.6 million or 3.5% higher compared to corresponding period last year. Operating profit was higher by RM2.5 million or 4.6% mainly due to higher Islamic Banking income and other operating income. Allowance for loans, advances and financing was higher by RM2.0 million or 13.3%. Segment asset was RM0.2 billion or 0.8% lower, while liabilities registered growth of RM0.4 billion or 2.0% higher.

Business Banking profit before tax was higher by RM10.9 million or 12.8% compared to corresponding period last year, mainly due to increase in other operating income by RM6.3 million or 17.8% and Islamic Banking income by RM2.4 million or 13.9%. Write-back of losses on loans, advances and financing was higher by RM5.6 million compared to corresponding period last year. Segment asset growth was RM1.3 billion or 8.7%, while liabilities registered growth of RM1.8 billion or 9.6%.

Financial Markets profit before tax was RM3.1 million or 7.7% higher compared to corresponding period last year mainly due to lower other operating expenses by RM3.9 million.

Investment Banking segment covers stockbroking, capital market activities and corporate advisory services. Investment Banking registered a loss of RM3.8 million for 3 months ended 30 June 2016, which was a deterioration of RM0.2 million or 4.7% compared to loss of RM3.6 million during the corresponding period last year.

#### B2. Comparison With Immediate Preceding Quarter (1Q FY2017 vs. 4Q FY2016)

The Group's profit after taxation of RM132.5 million for the first quarter ended 30 June 2016 was RM2.7 million or 2.0% higher than the immediate preceding quarter ended 31 March 2016.

Key quarter-on-quarter performance highlights:

- NPAT increased by 2.0% mainly from higher revenue and lower operating expenses.
- · Net Interest Margin recorded at 2.22%.
- Other operating income increased by RM4.1 million, mainly due to increase in wealth management income.
- Other operating expenses decreased by RM11.5 million, mainly from marketing and personal costs.

#### **B3.** Prospect for the Current Financial Period

The Malaysian economy registered a gross domestic product ("GDP") growth of 4.2% in 1Q and is expected to continue growing at a moderate pace of 4.0% and 4.5% in 2016.

The Group will continue to improve its balance sheet efficiency and Risk Adjusted Returns (RAR), and focus on loan origination efforts in Small Medium Enterprise ("SME"), commercial, and consumer unsecured loans as well as optimize the funding cost and mix.

The Group will also focus on fulfilling the financial needs of business owners (and their families) as well as their other stakeholders such as their employees, customers, and business partners.

We are currently embarking on our transformation program to deploy new and differentiated value propositions to our customers. We will be investing in the required Information Technology enablers to support the Bank's strategic initiatives and focus on streamlining to improve the efficiency of our operations.

We are also maximizing our franchise linkages with joint collaboration between line-of-businesses (LOBs) across Consumer Banking, SME, Commercial and Corporate, Financial Markets, Investment Banking and Islamic Banking to provide full suite of product offerings to our clients.

The Group expects that these actions will position its businesses for sustainable revenue and profitability for the financial year 2017.

#### **B4.** Profit Forecast

There was no profit forecast issued by the Group and the Company.

#### B5. Taxation

	<b>1st Quarter Ended 30 June</b> 30 June		une 30 June 30 June 30 Jur	
Group	2016 RM'000	2015 RM'000	2016 RM'000	2015 RM'000
Taxation - Income tax	31,040	31,949	31,040	31,949
- Deferred tax	11,898	6,783	11,898	6,783
	42,938	38,732	42,938	38,732
Company				
Taxation				
- Income tax	283	234	283	234
- Deferred tax	68	(40)	68	(40)
	351	194	351	194

The Group's effective tax rate for the first quarter ended 30 June 2016 was higher than the current statutory tax rate of 24% due to certain expenses being disallowed for tax purpose.

#### B6. Profit/(Loss) On Sale Of Unquoted Investments Or Properties

There was no material profit/(loss) on sale of unquoted investments or properties for the first financial quarter ended 30 June 2016 other than in the ordinary course of business.

#### B7. Purchase And Disposal Of Quoted Securities

There was no purchase or disposal of quoted securities for the first financial quarter ended 30 June 2016 other than investments held by the Group and the Company whose activities are regulated by law relating to banking companies and are subject to supervision by Bank Negara Malaysia ("BNM").

### **B8. Status Of Corporate Proposals**

There were no corporate proposals announced but not completed as at the financial reporting date.

# B9. Deposits From Customers, Deposits And Placements Of Banks And Other Financial Institutions And Debts Securities

	Group	
	30 June	31 March
	2016	2016
	RM'000	RM'000
(a) Deposits from customers		
Fixed deposits, negotiable instruments of deposits and money market deposits:		
- One year or less (short term)	29,392,358	30,569,313
<ul> <li>More than one year (medium/long term)</li> </ul>	202,918	184,687
	29,595,276	30,754,000
Others	15,324,873	15,270,939
	44,920,149	46,024,939
<ul> <li>(b) Deposits and placements of banks and other financial institutions</li> <li>- One year or less (short term)</li> <li>- More than one year (medium/long term)</li> </ul>	1,274,201 428,154	766,754 390,496
	1,702,355	1,157,250
(c) Other borrowings		
Unsecured and more than one year (medium/long term) - Senior Medium Term Notes	5,011	5,071
(d) Subordinated obligations		
Unsecured and more than one year (medium/long term) - Tier II Subordinated Medium Term Notes	1,208,728	1,840,147

On 8 April 2016, the Group has fully redeemed its RM600 million Subordinated Medium Term Notes, which was issued on 8 April 2011 under the RM1.5 billion Subordinated Medium Term Notes Programme.

## **B10.** Derivative Financial Assets/(Liabilities)

Derivative financial instruments measured at fair values together with their corresponding contract/notional amounts:

	20	As at 30 June 2016			As at 31 March 2016		
	30	June 2016	)	31	warch 2016	0	
	Contract/			Contract/			
	Notional	Fair	value	Notional	Fair	value	
	Amount	Assets	Liabilities	Amount	Assets	Liabilities	
	RM'000	RM'000	RM'000	RM'000	RM'000	RM'000	
Trading derivatives							
Foreign exchange and							
commodity contracts:							
Currency forwards							
- one year or less	1,352,646	13,612	(33,299)	1,316,549	25,079	(53,190)	
Currency swaps							
- one year or less	8,810,097	63,196	(109,039)	5,520,405	90,660	(174,450)	
- over one year to three years	40,275	-	(8,704)	39,135	-	(7,656)	
Currency spots	200 E00	821	(607)	250 200	646	(C1E)	
<ul> <li>one year or less</li> <li>Currency options</li> </ul>	388,598	021	(607)	258,309	646	(615)	
- one year or less	229,662	1,336	(287)	160,427	1,349	(404)	
one year or less	10,821,278	78,965	(151,936)	7,294,825	117,734	(236,315)	
	,	,	(101,000)	,,	,	(===,===)	
Interest rate related contracts:							
Interest rate swap	2,670,662	18,076	(12,064)	2,480,312	15,917	(10,333)	
- one year or less	380,000	64	(61)	380,000	136	(87)	
- over one year to three years	763,000	1,796	(3,582)	763,000	1,813	(3,410)	
- over three years	1,527,662	16,216	(8,421)	1,337,312	13,968	(6,836)	
Equity related contracts:							
- one year or less	111,990	_	(26,977)	92,940	_	(23,782)	
- over one year to three years	14,420	_	(2,011)	18,880	-	(3,279)	
, ,	, -		( )- /	-,		(-, -,	
Hedging derivatives							
Interest rate swap							
- over one year to three years	99,919	-	(3,476)	46,755	-	(1,592)	
- over three years	68,030	-	(550)	153,464	-	(4,240)	
Total derivatives assets/(liabilities)	13,786,299	97,041	(197,014)	10,087,176	133,651	(279,541)	
(/		•	· · /		,	` ' /	

The credit risk, market risk and liquidity risk associated with the derivatives and the policies in place for mitigating or controlling the risk with these derivatives are consistent with those adopted in the most recent audited annual financial statements for the financial year ended 31 March 2016.

#### **Forwards**

Forwards are contractual agreements to buy or sell a specified financial instrument at a specific price and date in the future. Forwards are customised contracts transacted in the over-the-counter market.

#### **ALLIANCE FINANCIAL GROUP BERHAD (6627-X)**

FIRST FINANCIAL QUARTER ENDED 30 JUNE 2016

#### B10. Derivative Financial Assets/(Liabilities) (contd.)

#### **Swaps**

Swaps are contractual agreements between two parties to exchange exposures in foreign currency or interest rates.

#### **Spots**

Spots refer to the buying and selling of the currency where the settlement date is two business days.

#### **Options**

Options are contractual agreements under which the seller grants the purchaser the right, but not the obligation, either to buy (a call option) or sell (a put option) at or by a set date during a set period, a specific amount of an underlying asset at a predetermined price. The seller receives a premium from the purchaser in consideration of risk. Options may be either exchange-traded or negotiated between the purchaser and the seller in the over-the-counter market.

#### Related accounting policies

Derivative financial instruments are initially recognised at fair value, which is normally zero or negligible at inception except for options and subsequently re-measured at their fair value. The fair value of options at inception is normally equivalent to the premium received (for options written) or paid (for options purchased). All derivatives are carried as assets when fair value is positive and as liabilities when fair value is negative. Changes in the fair value are recognised in the statement of comprehensive income.

Interest income and expenses associated with interest rate swaps are recognised over the life of the swap agreement as a component of interest income or interest expense.

#### **B11. Changes in Material Litigation**

The Group and the Company do not have any material litigation which would materially and adversely affect the financial position of the Group and the Company for the first financial quarter ended 30 June 2016.

#### **B12. Dividend Declared**

No dividend has been declared during the first financial guarter ended 30 June 2016.

#### **B13. Related Party Transactions**

All related party transactions within the Group have been entered into in the normal course of business and were carried out on normal commercial terms.

#### B14. Earnings Per Share (EPS)

#### (a) Basic

The calculation of the basic earnings per share is based on the net profit attributable to owners of the parent divided by the weighted average number of ordinary shares of RM1.00 each in issue during the period excluding the weighted average shares held for ESS.

	1st Quarter Ended		1st Quarter Ended Three Months	
	30 June 2016	30 June 2015	30 June 2016	30 June 2015
	RM'000	RM'000	RM'000	RM'000
Net profit for the financial period attributable				
to owners of the parent (RM'000)	132,474	121,930	132,474	121,930
Weighted average number of ordinary shares in issue ('000)	1,548,106	1,548,106	1,548,106	1,548,106
Effect of shares bought back for ESS ('000)	(21,763)	(24,024)	(21,763)	(24,024)
	1,526,343	1,524,082	1,526,343	1,524,082
Basic earnings per share (sen)	8.7	8.0	8.7	8.0

#### (b) Diluted

The calculation of the diluted earnings per share is based on the net profit attributable to owners of the parent divided by the weighted average number of ordinary shares of RM1.00 each in issue during the period, excluding the weighted average shares held for ESS and taken into account the assumed Share Grants to employees under ESS were vested to the employees as at 30 June 2016.

	1st Quarter Ended		Three Mon	ths Ended
	30 June	30 June	30 June	30 June
	2016	2015	2016	2015
	RM'000	RM'000	RM'000	RM'000
Net profit for the financial period attributable				
to owners of the parent (RM'000)	132,474	121,930	132,474	121,930
Weighted average number of ordinary shares in issue ('000)	1,548,106	1,548,106	1,548,106	1,548,106
Effect of shares bought back				
for ESS ('000)	(21,763)	(24,024)	(21,763)	(24,024)
Effect of Share Grants under ESS ('000)	1,551	2,907	1,551	2,907
	1,527,894	1,526,989	1,527,894	1,526,989
Diluted earnings per share (sen)	8.7	8.0	8.7	8.0

#### **B15.** Realised And Unrealised Unappropriated Profits Disclosure

The breakdown of retained profits of the Group and the Company as at the reporting date, into realised and unrealised profits, pursuant to the directive issued by Bursa Malaysia Securities Berhad ("Bursa Malaysia") on 25 March 2010, is as follows:

	Group		Company	
	30 June	31 March	30 June	31 March
	2016	2016	2016	2016
	RM'000	RM'000	RM'000	RM'000
Total retained profits				
- Realised	2,112,911	2,039,388	55,582	52,901
- Unrealised	92,364	132,310	367	435
	2,205,275	2,171,698	55,949	53,336
Total share of profits from				
joint venture				
- Realised	19	15	-	-
- Unrealised	-	141	-	-
	2,205,294	2,171,854	55,949	53,336
Less: Consolidation adjustments	(351,627)	(350,814)		_
Total retained profits	1,853,667	1,821,040	55,949	53,336

The determination of realised and unrealised profits is based on the Guidance of Special Matter No. 1, Determination of Realised and Unrealised Profits or Losses in the Context of Disclosures Pursuant to Bursa Malaysia Securities Berhad Listing Requirements, issued by the Malaysian Institute of Accountants on 20 December 2010.

Accordingly, the unrealised retained profits of the Group and the Company as disclosed above excludes translation gains and losses on monetary items denominated in a currency other than the functional currency and foreign exchange contracts, as these gains and losses are incurred in the ordinary course of business of the Group and the Company, and are hence deemed as realised.

The disclosure of realised and unrealised profits above is solely for complying with the disclosure requirements stipulated in the directive of Bursa Malaysia and should not be applied for any other purposes.

#### By Order of the Board

## LEE WEI YEN (MAICSA 7001798)

Group Company Secretary Kuala Lumpur 22 August 2016